



Firms Who Chose RainMaker Give 3 Reasons Why You Should Too!

Jim Hammond, President, RainMaker Software, Inc.

1. RainMaker Provides Great Customer Support – The Clients Are Delighted

Have you noticed that customer support is almost non-existent these days and we all take it for granted? We are the exception. At RainMaker, we still have our very first client even after 35 years and our 2005 Annual Client Satisfaction Survey continues our tradition of high marks. On a scale of 0-5, our clients ranked RainMaker's customer support at 4.3 and our overall rating was the highest in the 14-year history of conducting the survey.

"We reviewed Elite and CMS Open, and after a long and extensive analysis, we selected RainMaker. Our experience with RainMaker support has been fantastic. We rarely have to call, but when we do, we receive prompt and knowledgeable help. RainMaker support is one of the best in the industry."

- Director of Technology – 75 Timekeepers

"We believe our reputation is our firm's most important asset and we hold our vendors to the same criteria. We selected RainMaker because they deliver the technology we need to run our practice while providing personalized attention and responsiveness."

- Director of Administration – 125 Timekeepers

"I feel I give 110% to learning the product and in return RainMaker gives me 110% support. I have built not only a professional relationship with them, but also a personal one. They have gone above and beyond to help in any way they can. In return for all their support, we feel it is our privilege to invite potential or existing clients to our firm to see the product line. Being proactive is what it's all about. I give five stars to RainMaker! Great Job!"

- Billing Manager – 92 Timekeepers

2. Value Proposition – A Lot of Bang for the Buck

Law firms are looking for value; pay a little and get a lot. Expectations must be met or exceeded while staying within budgeted cost. At RainMaker, we offer mid-to-large sized firms feature-rich systems at prices they can afford.

"Our technology needs were changing and expanding, and we were looking to upgrade to something that provided us with the next generation of functionality and technology. We needed a fully integrated system, and RainMaker Platinum provided us with the capability. We carefully evaluated the large law firm products and determined that RainMaker's products were the best value."

- Director of IS and CFO – 200 Timekeepers

"We were looking for a high end product, at a value-based price, with the flexibility to meet our ever changing needs as we grew and provided an increasingly higher level of service to our clients and our attorneys. RainMaker provided us with increased productivity and a competitive edge."

- Firm Administrator -70 Timekeepers

"Our firm needed a full-featured and cost-effective solution for financial and practice management applications. We also wanted a system that was practical and easy to administer internally. We were very pleased to partner with RainMaker. RainMaker

Platinum provides us with the capability to operate effectively in a competitive environment and to pursue a successful practice."

- Executive Director - 75 Timekeepers

3. Technology That Works to Solve Problems

Our clients expect us to help them solve problems, increase productivity and better manage their businesses. From Graphic Bill Designer to Collections and from Business Intelligence to Time Entry we offer high-tech solutions that work.

"RainMaker's outstanding reporting capabilities, which are part of the company's Business Intelligence product suite, was a major factor in our decision. We were striving to find a user-friendly and meaningful way to bring financial information to our attorneys. With Digital Dashboard technology, our attorneys will have point and click access to the business information and analysis tools they need to manage their clients and departments. And, because the Dashboard is Web-based, we will be able to quickly deploy these features to a large number of users, including those in remote offices."

- Chief Financial Officer - 200+ Attorney Firm

"Our firm's continued growth and diversification across multiple practice areas increased our need for decision support capabilities. Specifically, we were looking for a way to easily tap into the wealth of information that resides in our financial database for use in making critical business decisions that affect the firm's profitability. With RainMaker's Business Intelligence suite, we can now extract data in practical formats for reporting and analysis, with no custom programming required."

- Chief Operating Officer – 250 Timekeeper Firm

"We took an in-depth look at Omega, Elite and RainMaker. In our final evaluation we determined Elite was too costly and Omega did not seem as user-friendly as the other systems - that led us to choose RainMaker. Our experience has been positive and we are pleased to have chosen their products because of their rich features and the company's excellent customer support."

- Administrator – 35 Timekeeper Firm

If your firm isn't happy with your vendor's support and/or you're looking to move to the next generation of capabilities at a price you can afford, call us. RainMaker provides progressive, proven and practical financial and practice management systems designed to help mid-to-large sized law firms effectively and profitably manage and grow their businesses. With more than 30 years of legal specific development experience, RainMaker has consistently delivered stable, feature-rich and easy to use products. Additional information about RainMaker Software Inc. and its products can be obtained by contacting the sales and marketing department by phone at 1-800-341-4012, via email at legalinfo@rainmakerlegal.com or by visiting the company's website at www.rainmakerlegal.com. RainMaker is a Microsoft® Gold Certified Partner.

About the Author

Jim Hammond, President of RainMaker Software Inc., has more than 24 years of law firm software experience. RainMaker provides mid-large law firms with proven, practical and progressive financial management, practice management and business intelligence software. He can be reached at jhammond@rainmakerlegal.com.

RainMaker Software, Inc. provides proven, practical and progressive Financial and Practice Management systems designed to help mid-to-large sized law firms and legal departments effectively and profitably manage and grow their business. With

more than 35 years of legal-specific development experience, RainMaker has consistently delivered stable and feature-rich, yet easy to use solutions.

For more information regarding RainMaker's products, interested parties can contact the sales department at 1.800.341.4012 x3413 or via email at legalinfo@rainmakerlegal.com.

RainMaker Software, Inc. provides proven, practical and progressive Financial and Practice Management systems designed to help mid-to-large sized law firms and legal departments effectively and profitably manage and grow their business. With more than 36 years of legal-specific development experience, RainMaker has consistently delivered stable and feature-rich, yet easy to use solutions.

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