



Compare Your System to Our Platinum

Part 1 of 3

Jim Hammond, President, RainMaker Software, Inc.

How well do the features of your system compare to the features of RainMaker Platinum? Here is a check list to help you compare. Future comparisons will include reporting, profitability analysis and fully integrated front-office modules.

Part 1 - Financial Management Comparison

1. Design all the fancy bill formats, pre-bills and cover pages you need with the Platinum Graphic Bill Design module. Meet the needs of your most demanding attorneys without the custom programming expense. Graphic Bill Designer looks like a graphic design palette, complete with drag and drop features. Simply place the firm's logo on the palette and eliminate expensive letterhead paper.
2. RainMaker maintains an exact image of all bills in the system. E-mail them to clients in PDF format without the expense of purchasing Adobe® Acrobat®. Copies of bills can be easily retrieved from within various applications like Collections or the new ZOOM .NET. No need to store hard copies anymore.
3. RainMaker allows the firm to scan images of your clients' chargeable AP expenses and have them automatically print when the bills are generated. This saves considerable time during the billing process.
4. RainMaker provides advance billing options. Set up your system so it works the way you want. Build your own processing rules for each type of cost, fee component or rate structure. Continual product enhancements provide the firm with additional capabilities to better handle the needs of attorneys and special client arrangements.
5. Our system provides single click access to get any report in the system to run in Microsoft® Excel, including all the headings, proper parsing and totals. Or better yet, just set a schedule to have reports run at specified times each day/week/month and have them e-mailed to you or your attorneys in Microsoft® Excel format.
6. RainMaker has made getting information simple. Just point & click on reports and inquiries and they are immediately displayed on the screen. There is no need to print out reams of paper in order to get one total. Our use of grid-style display of time and cost entries in billing makes it simple to select, move, re-value or write-off entries.
7. Platinum offers significant improvements in Account Payables, including Quick Checks and the ability to automatically hold a payment on an invoice until a client payment has been received. Our Financial Reporting Wizard allows you to design your own P&L's, Balance Sheets and Trial Balance reports.

8. Our system has all the latest capabilities to efficiently handle e-billing requirements. Identify custom field requirements, task code sets and special rate structures. Need a custom XML output? We can help.
9. RainMaker has a feature called "key words". One or more key words can be added to each client or matter. Key words are used as selection criteria for reports, including those custom reports you might build yourself in the Business Intelligence module. For example, you can run billing reports for this year's marketing projects, or profitability reports for highly specialized matters.
10. RainMaker offers a single, fully integrated system that is lightning fast, with over 20 modules to handle all your firm's needs. We understand that client satisfaction is the ultimate goal.

More and more firms are either looking at RainMaker Platinum or have already chosen it to replace their current system. We provide a high value option for firms looking to make a switch. Next month we'll compare and contrast reporting capabilities.

About the Author

Jim Hammond, President, RainMaker Software Inc., has more than 24 years of law firm software experience. RainMaker provides mid-large law firms with proven and practical financial management, practice management and business intelligence software. He can be reached at jhammond@rainmakerlegal.com.

RainMaker Software, Inc. provides proven, practical and progressive Financial and Practice Management systems designed to help mid-to-large sized law firms and legal departments effectively and profitably manage and grow their business. With more than 36 years of legal-specific development experience, RainMaker has consistently delivered stable and feature-rich, yet easy to use solutions.

For more information regarding RainMaker's products, interested parties can contact the sales department at 1.800.341.4012 x3413 or via email at legalinfo@rainmakerlegal.com.